



## BY HAND

Dana Abrahamsen, Esq. Premerger Notification Office Bureau of Competition Pederal Trade Commission Room 301 Washington, D.C. 20036

Dear Mr. Abrahamsen:

In recent conversations with and myself, you have described the FTC's current position on the treatment of acquisitions made by newly formed entities. On the basis of those conversations, we understand that acquisitions (of either voting securities or assets) by newly formed entitles are not covered by the Hart-Scott-Rodino Antitrust Improvements Act of 1976 so long as the conditions set forth below are satisfied:

- The entity must be its own ultimate parent entity.
- The entity must neither have a balance sneet nor be required by law or by GAAP to prepare a halance sheet.

Dana Abrahamsen, Esq.

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- c. The entity (including all other entities it controls) must not have net sales of \$10 million or more.
- The entity (including all other entities it controls) must not have assets of \$10 million or more (i) net the assets to be used as consideration in the acquisition of the acquired person's voting securities (or assets) and (ii) net the value of any previously acquired voting securities of any entity within the acquired person (whether or not the voting securities of that entity are the subject of the current acquisition).

You have explained that the rationale for this position is that a newly formed entity satisfying these conditions do not meet the size of persons test.

I believe this letter accurately summarizes the substance of our telephone conversations with you. If it does not, please contact me as soon as possible.

Thank you.

Sincerely,

